



Field sales travel in pharma needs a paper trail. Most teams don't have one.



Pharmaceutical companies in MENA run some of the most complex travel programmes in any industry. Field reps visit hospitals across multiple territories. Medical affairs teams attend conferences. Regulatory teams travel for inspections. Every dirham needs to be documented — and most companies are managing it on WhatsApp and personal credit cards.

WHAT IT'S COSTING YOU

- ⊗ No audit trail for travel spend**
compliance risk in a regulated industry
- ⊗ Territory spend not tracked by product**
P&L reporting is inaccurate at quarter-end
- ⊗ Field reps booking outside policy**
budget overruns with no early warning
- ⊗ Travel agent unavailable out of hours**
travellers stranded with no resolution

WHAT CHANGES WITH BIZAWAY

- 🛡️ Policy-first booking**
Set travel policies per role — field rep, medical director, C-suite. Every booking is checked automatically. Non-compliant bookings require approval before confirmation.
- 📍 Territory & cost-centre coding**
Tag every booking to a territory, product, or cost centre. Instant reports showing travel spend by field team, region, or therapeutic area.
- 🕒 24/7 TED Support**
Your field rep is stuck at Dubai Airport at midnight before a key hospital visit. TED answers the phone, rebooks, and resolves — every time.
- 🔄 BizzyFlex**
Medical conferences get cancelled. Clinical visits get rescheduled. Cancel any booking up to 3 hours before departure — 80% refund, automatically.
- 📄 One consolidated invoice**
Monthly or bi-monthly. Tagged by cost centre. VAT-compliant. Ready for your finance team in one click.

100%

Bookings fully cost-coded

2 wks

Live & running

No IT project needed

24/7

Human support

TED — always on

ALREADY WORKING IN PHARMA IN MENA

BizAway manages corporate travel for Menarini META — one of the largest pharmaceutical operations in the MENA region — across their commercial, medical affairs, and operations teams.

THE BASICS

- ✓ No setup fees. No licence fees. You pay per booking, nothing else.
- ✓ Up and running in 2 weeks — no IT project, no long implementation.
- ✓ No long-term contracts — month-to-month from day one.
- ✓ Audit-ready reporting — every booking documented, every expense traceable.
- ✓ GDPR-compliant — employee passport data at European standard.

✔️ **No setup or licence fees**
Pay per booking — nothing else

📅 **Live in 2 weeks**
No IT project, no integration

🎧 **24/7 human support**
TED — always on, always human